Investor Presentation

Q2FY 2025

Tamilnad Mercantile Bank Ltd

Be a step ahead in life

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Performance highlights

Q2FY 2025

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HIGHEST EVER

01 Net Profit
₹ 303 Cr
YoY Growth: 11%

02 Net Interest Income
₹ 596 Cr
YoY Growth: 12%

03 Total Income
₹ 1,565 Cr
YoY Growth: 15%

04 Interest Income
₹ 1,337 Cr
YoY Growth: 11%

Performance Highlights for the Quarter (Year-on-Year basis)

- Operating Profit has improved to ₹465 crore from ₹365 crore, registering a growth of 27.40%
- Net profit has surged to ₹303 crore from ₹274 crore, up by 10.58%
- Net Interest Margin (NIM) has increased to 4.25% from 4.10%, an increase by 15 bps
- Non-Interest Income has improved to ₹227 crore from ₹156 crore, an increase of 45.51%
- Gross NPA has decreased to 1.37% from 1.70%, improved by 33 bps
- Net NPA has decreased to 0.46% from 0.99%, improved by 53 bps
- PCR has increased to 66.40% from 41.96%
- Total SMA to Gross Advances has reduced to 4.16% from 5.59%, came down by 143 bps
- ROA has improved to 1.94% from 1.89%
- The CRAR% has increased to 29.59% from 26.04%, improved by 355 bps
- Book value of share has increased to ₹532 from ₹466

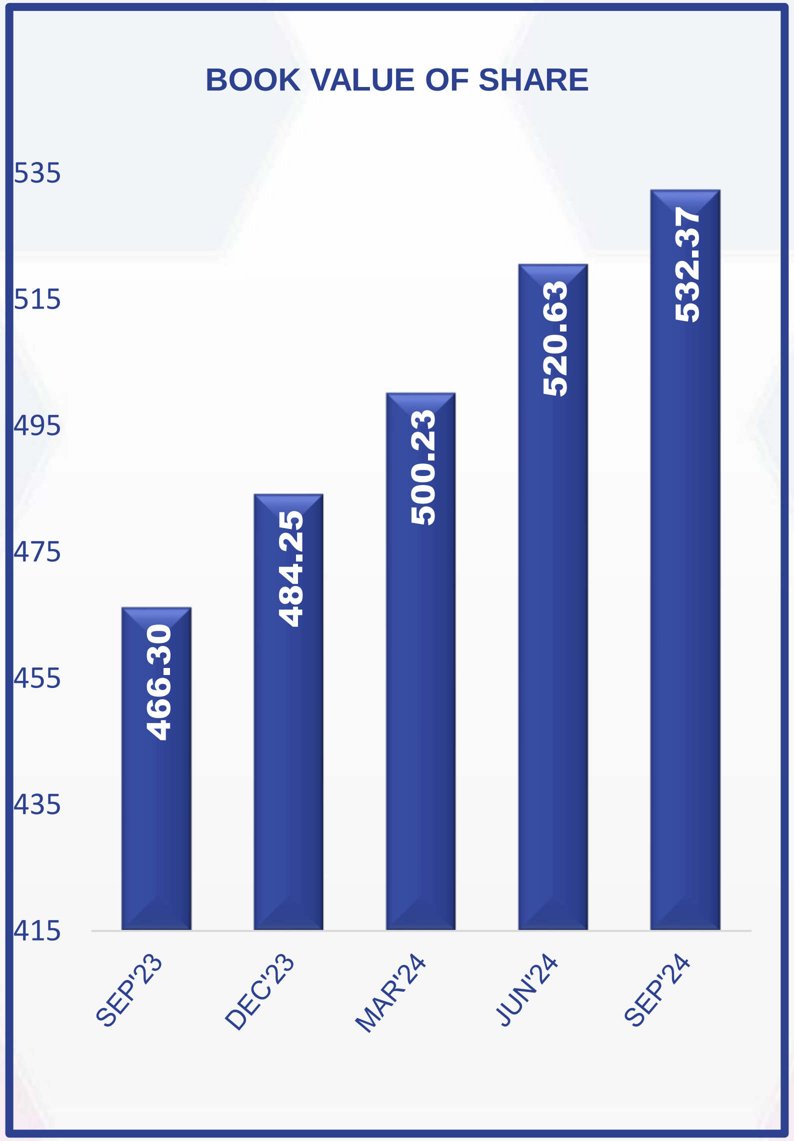
Performance Highlights Q2FY25 vis-à-vis Q2FY24

CASA	Total Deposits	Total Advances	RAM	Total Business
30.09.2024 ₹13,873 Cr	30.09.2024 ₹49,342 Cr	30.09.2024 ₹42,533 Cr	30.09.2024 ₹39,277 Cr	30.09.2024 ₹91,875 Cr
30.09.2023 ₹13,172 Cr	30.09.2023 ₹47,314 Cr	30.09.2023 ₹37,778 Cr	30.09.2023 ₹34,267 Cr	30.09.2023 ₹85,092 Cr

Shareholders Value-Enhanced

(₹ in Crores)

(in ₹)



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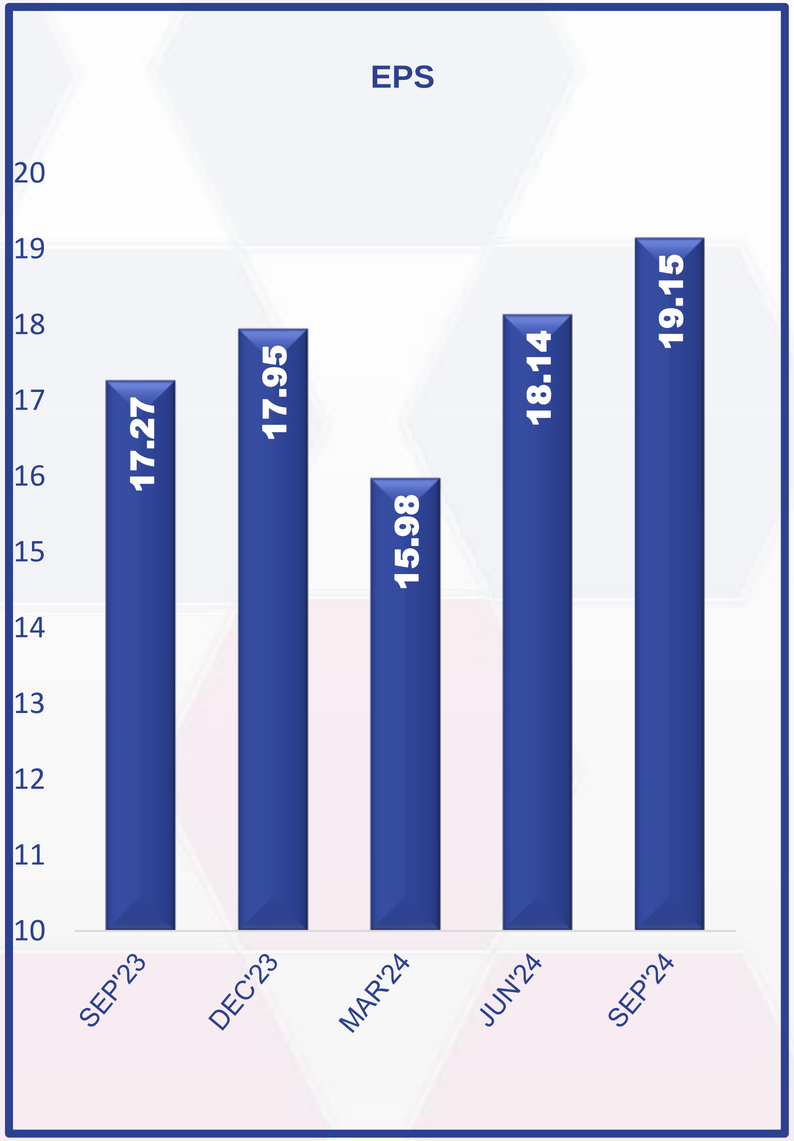

Key Ratios / Parameters

Q2FY 2025

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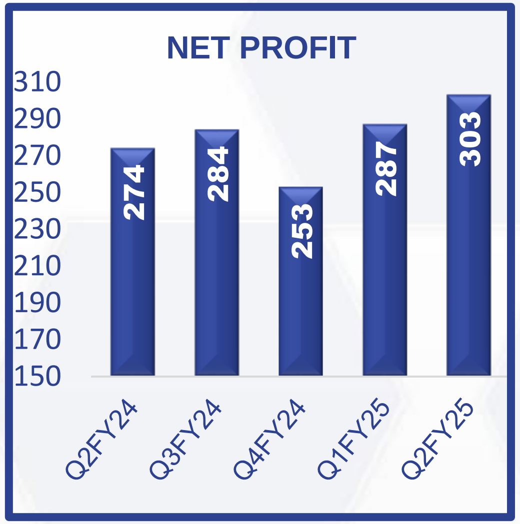
Key Ratios / Parameters (1/2)

(₹ in Crores)



(₹ in Crores)

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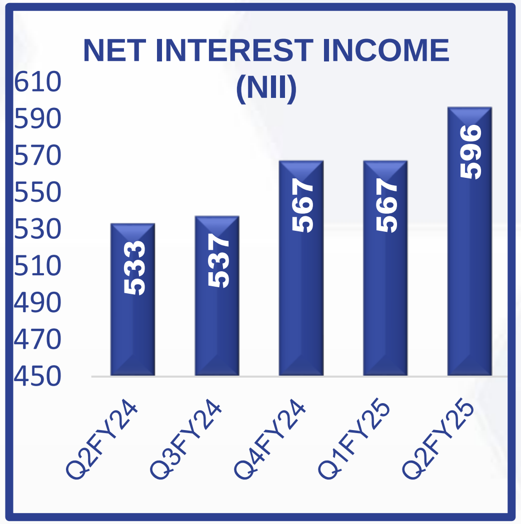
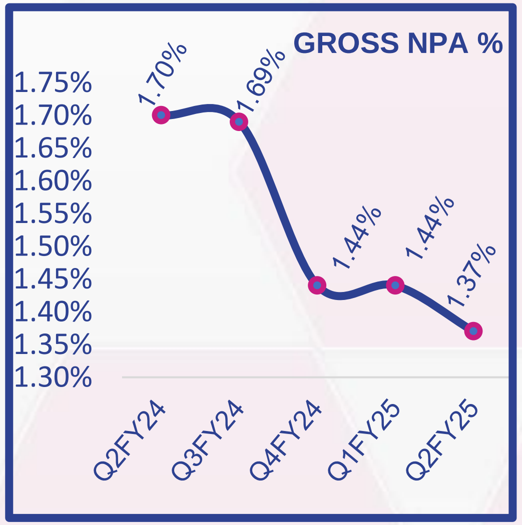
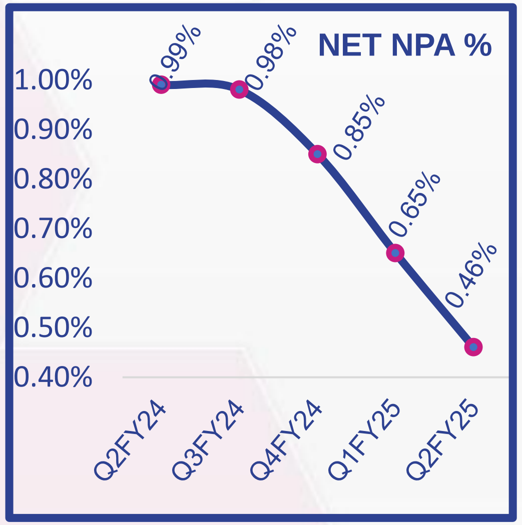
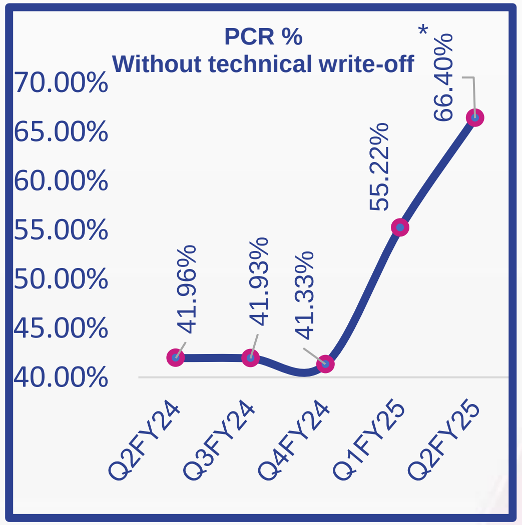


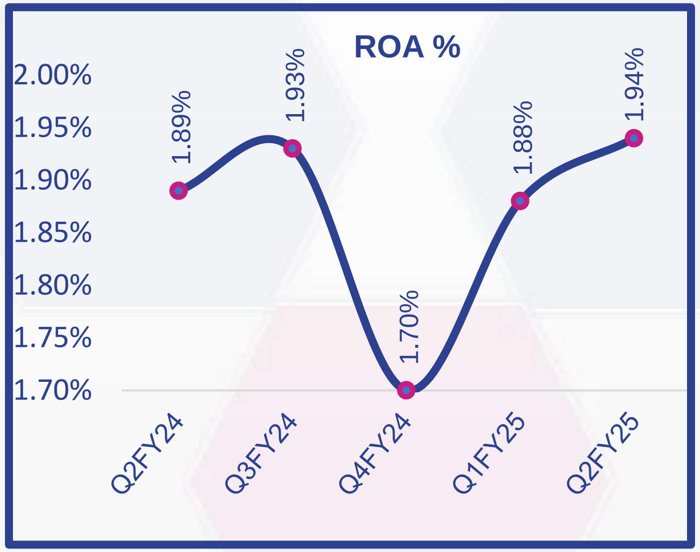


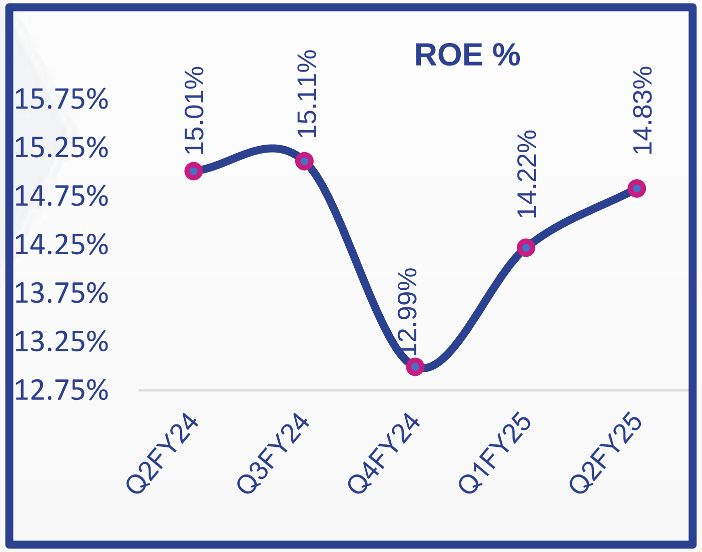


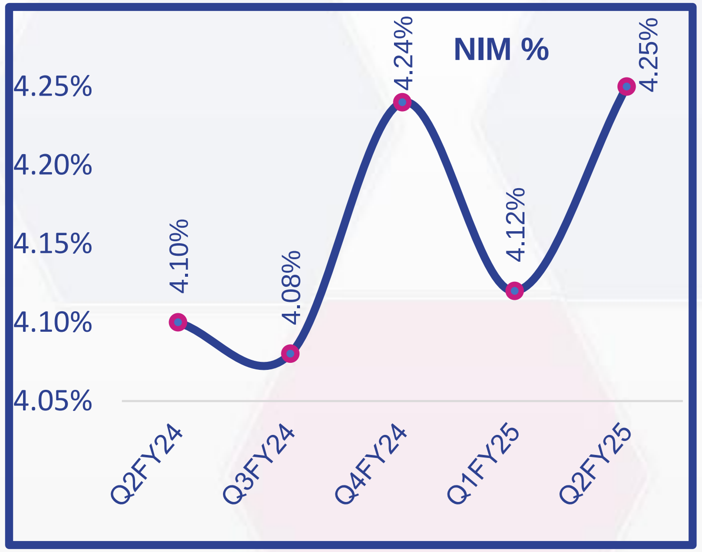


* Including technical write off PCR would be 92.56%

Key Ratios / Parameters (2/2)

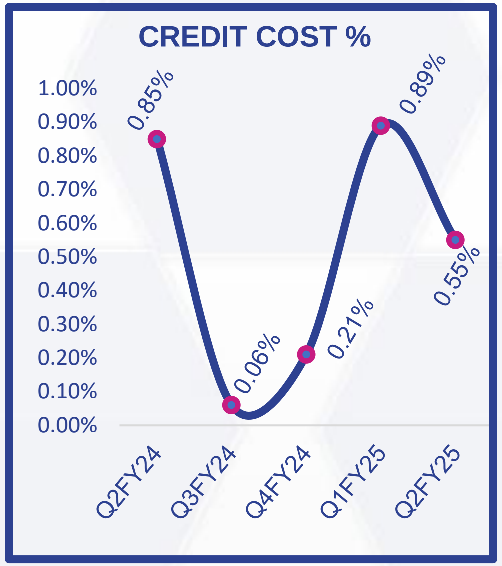


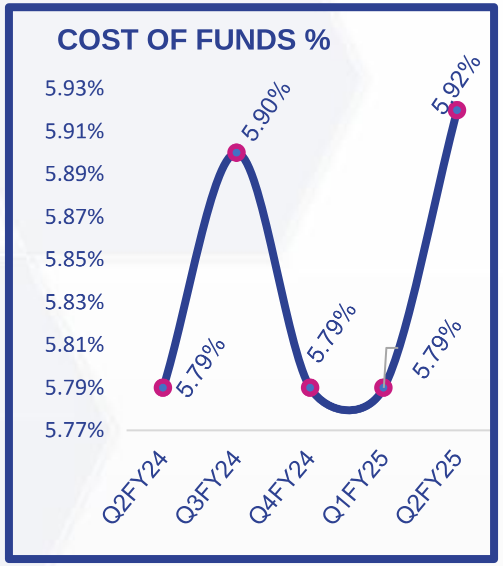


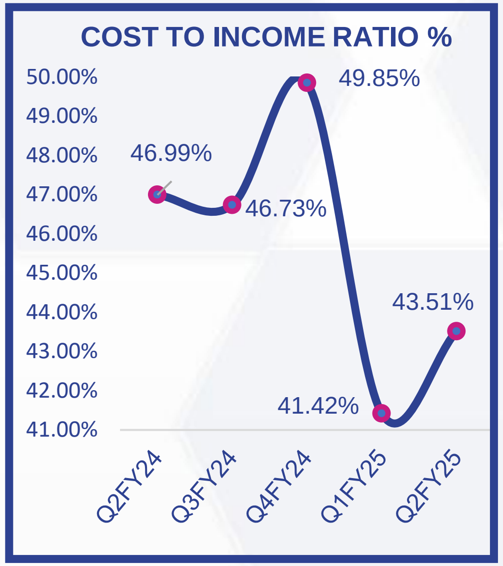


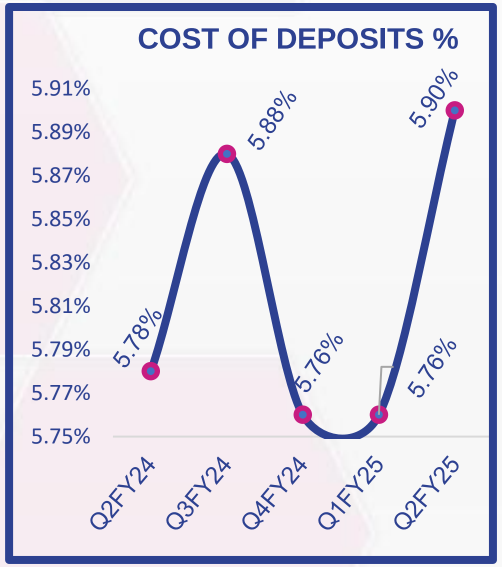
Above figures are annualized.

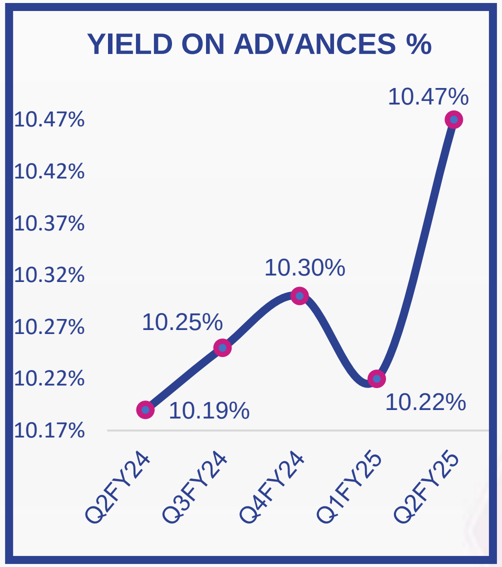
Efficiency Ratios

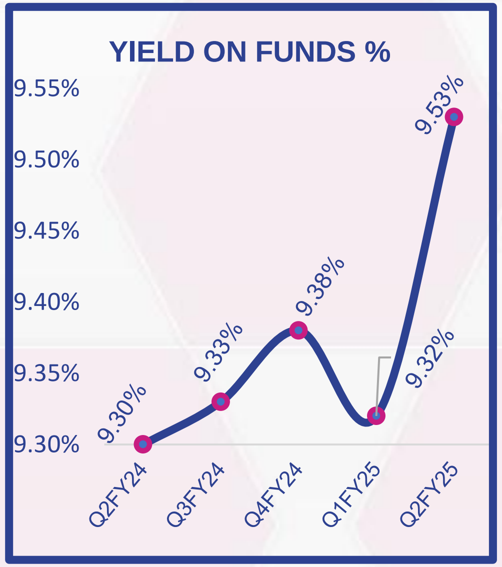












Above figures are annualized.

Asset Quality

Q2FY 2025

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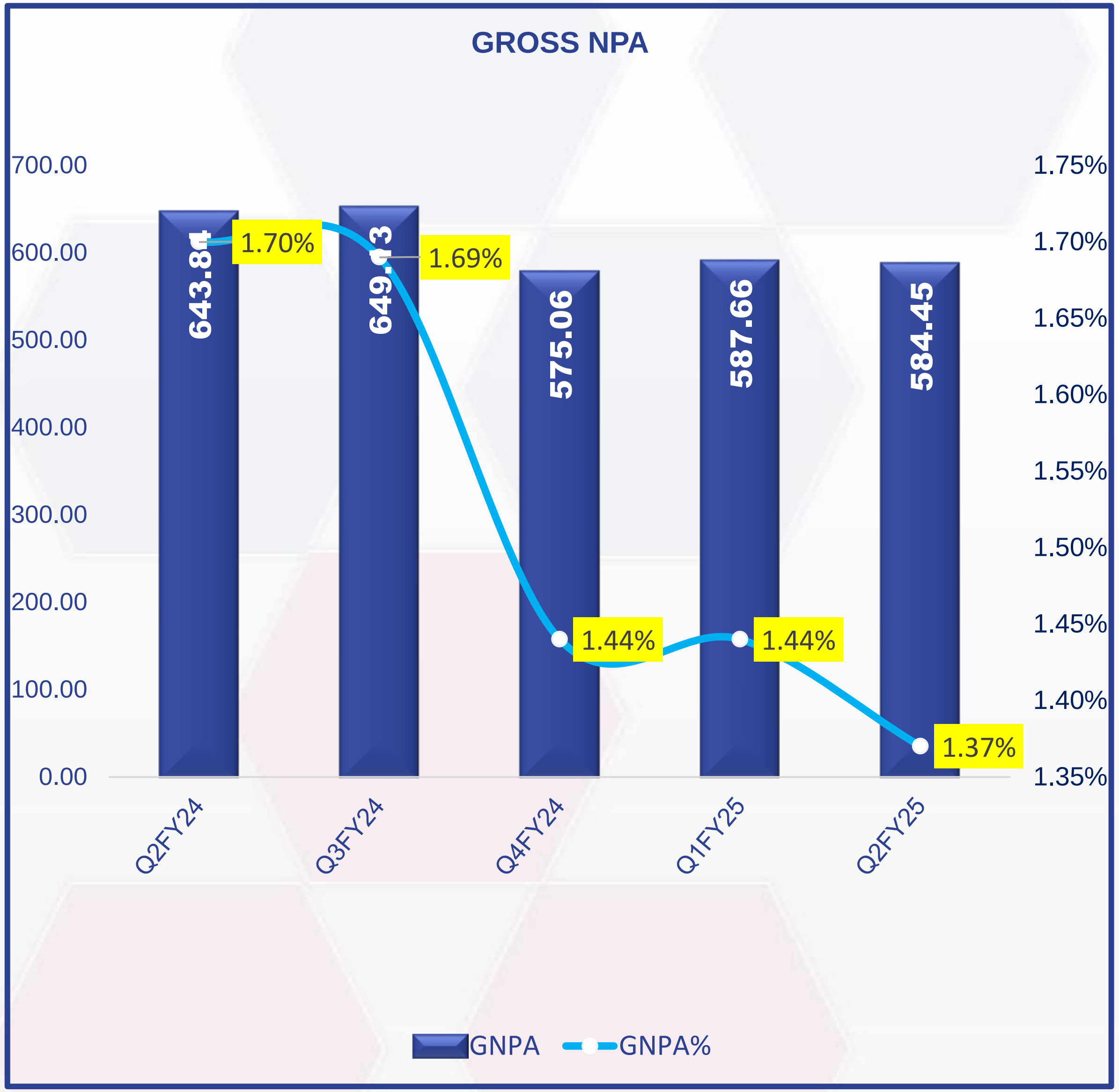
NPA

(₹ in crores)



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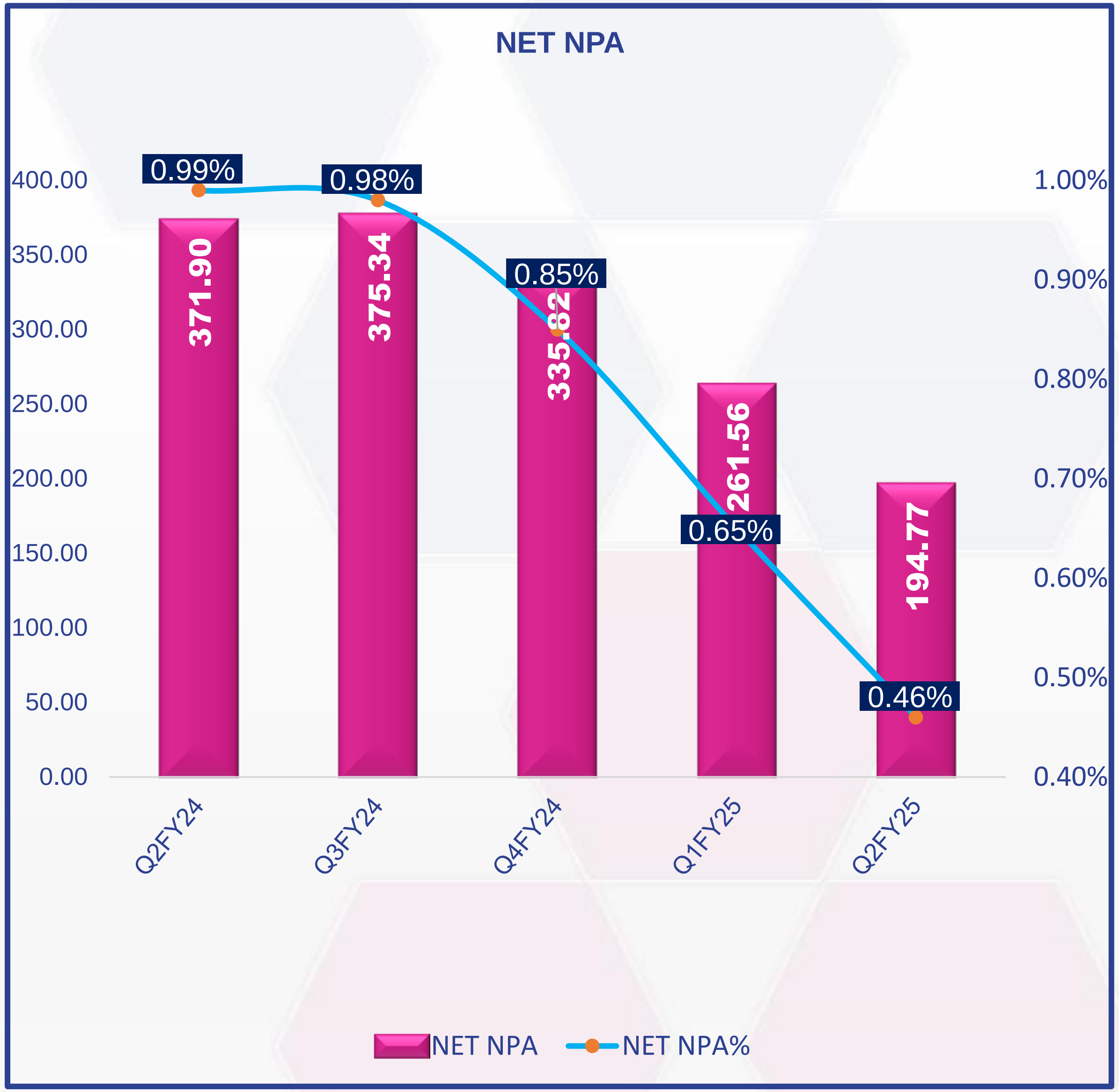
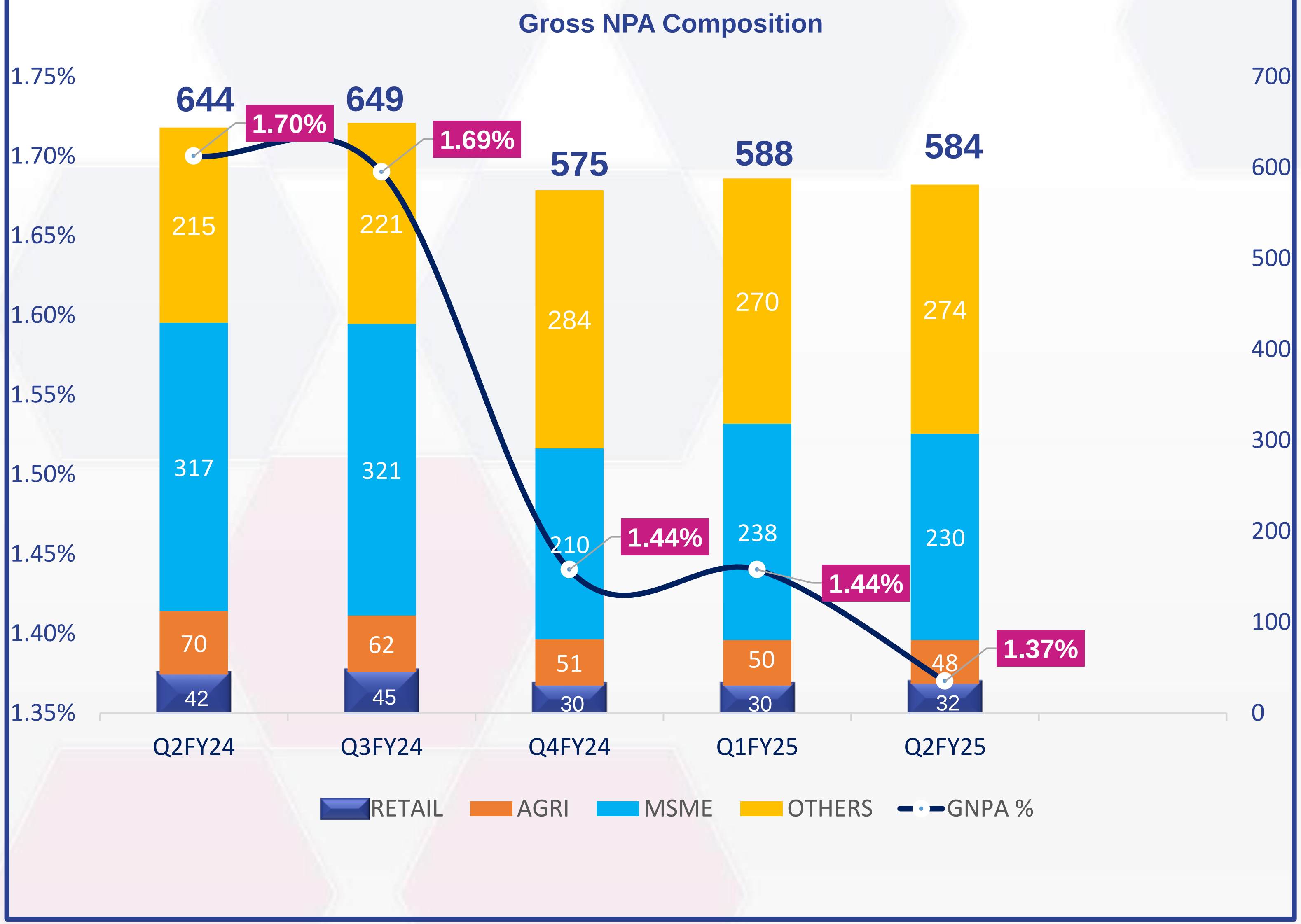


NPA Sector-wise

(₹ in Crores)

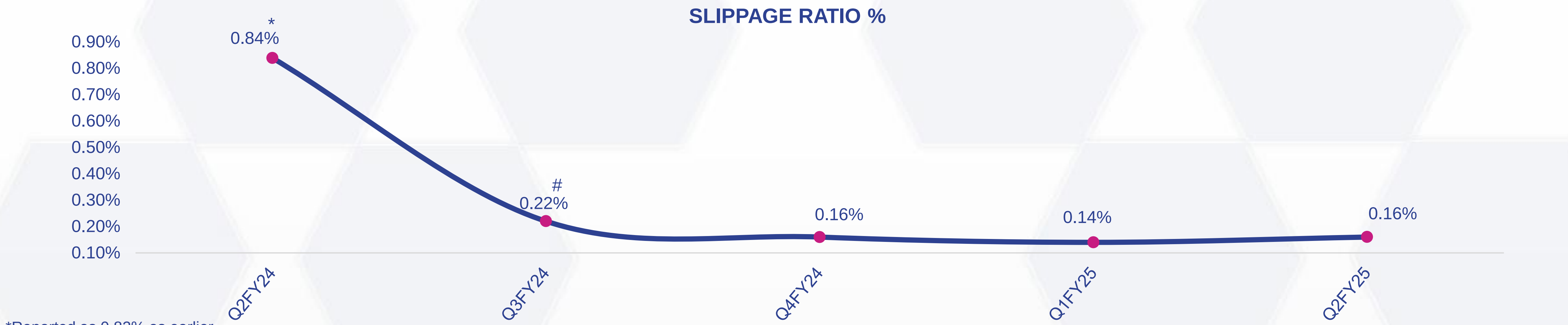


(₹ in Crores)

	Q2FY24	Q2FY25
RETAIL	42	32
AGRI	70	48
MSME	317	230
OTHERS	215	274
TOTAL GNPA	**644**	**584**
Net NPA	**372**	**195**

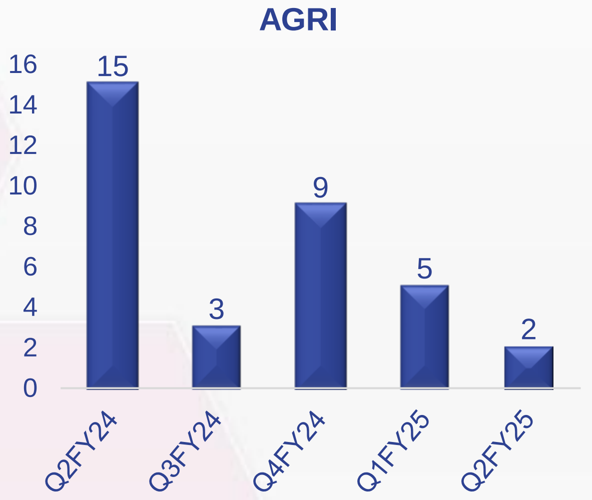
	Q2FY24	Q2FY25
GNPA %	1.70	1.37
NNPA%	0.99	0.46

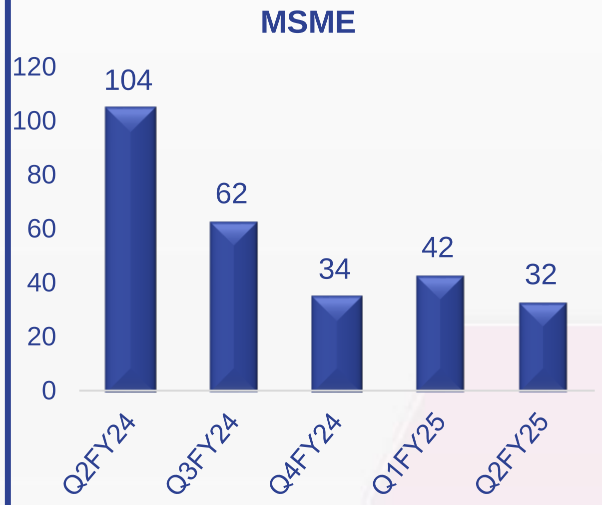
Slippage Ratio & Sector-wise Slippage

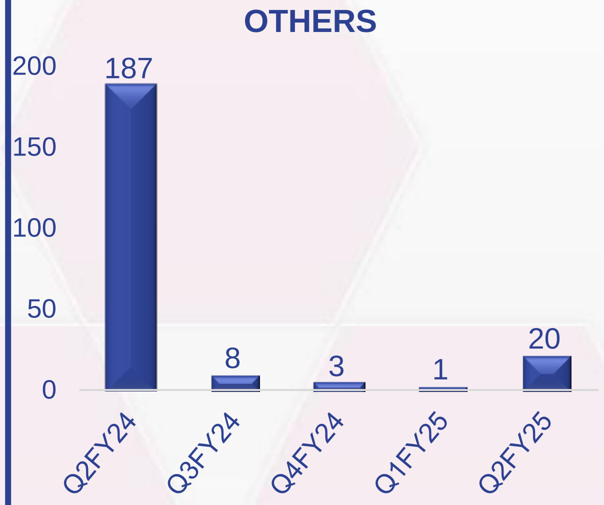


*Reported as 0.82% as earlier,
#Reported as 0.21% as earlier which are now corrected.

(₹ in crores)







Movement of NPA

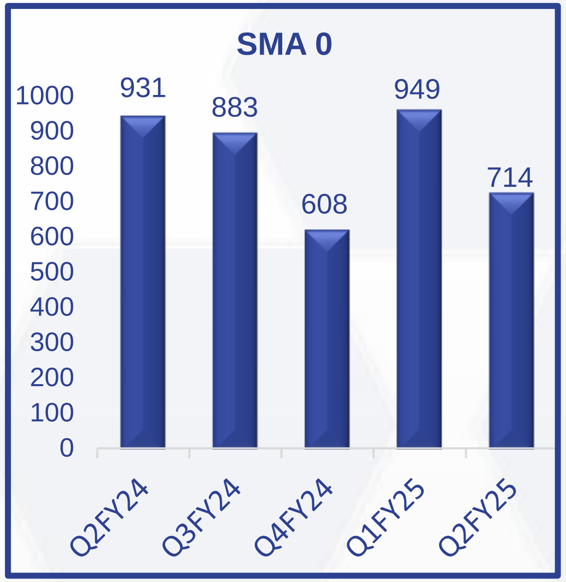
(₹ in crores)

Particulars	Q2FY24	Q3FY24	Q4FY24	Q1FY25	Q2FY25
Opening Balance of Gross NPA	580.72	643.84	649.13	575.06	587.66
i)Cash Recovery	68.56	53.88	65.56	36.55	43.31
ii)Upgradation	19.88	22.61	14.09	6.29	21.43
iii)Write Off	157.47	0.00	53.77	0.00	1.50
Total Reduction* (i+ii+iii)	245.91	76.49	133.42	42.84	66.24
Fresh Addition*	309.03	81.78	59.35	55.44	63.03
Closing Balance of Gross NPA	643.84	649.13	575.06	587.66	584.45
GNPA %	1.70	1.69	1.44	1.44	1.37
NPA Provision	249.15	253.42	219.72	307.81	362.48
Net NPA	371.90	375.34	335.82	261.56	194.77
NNPA %	0.99	0.98	0.85	0.65	0.46
Provision Coverage Ratio % (with technical write-off)	86.42	86.27	87.52	90.27	92.56
Provision Coverage Ratio % (without technical write-off)	41.96	41.93	41.33	55.22	66.40

*Accounts classified as NPA and upgraded or recovered during the same period are not considered

SMA Bucket-wise

(₹ in Crores)



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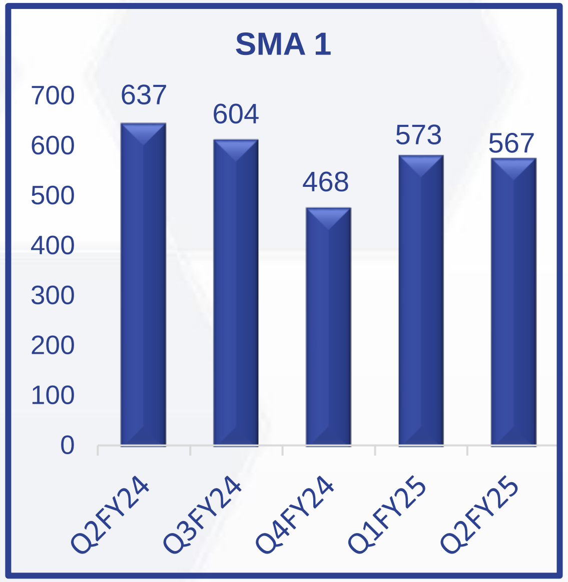

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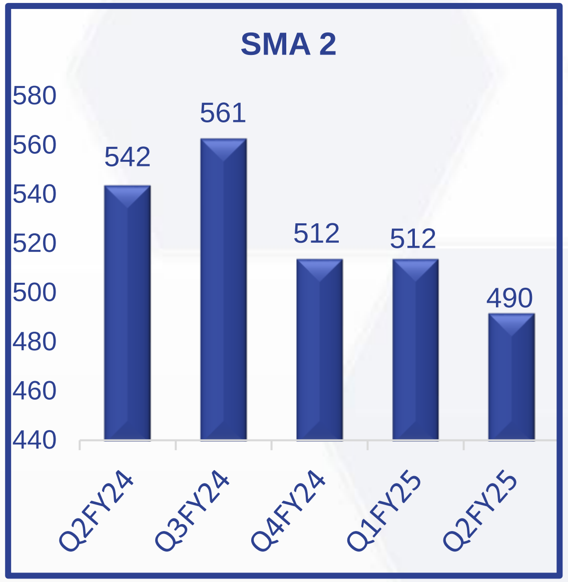

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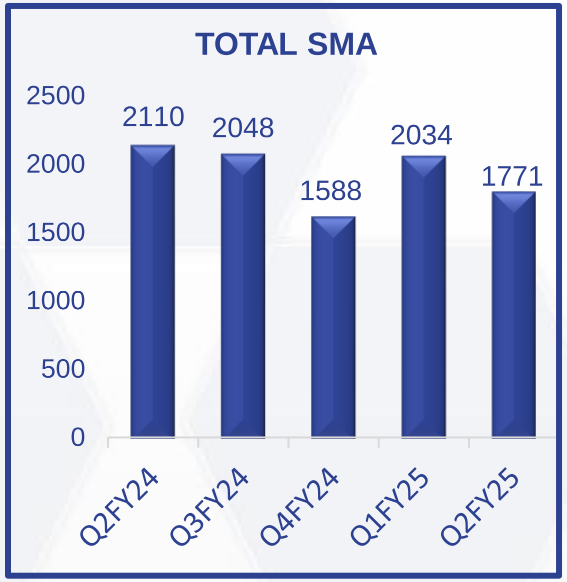
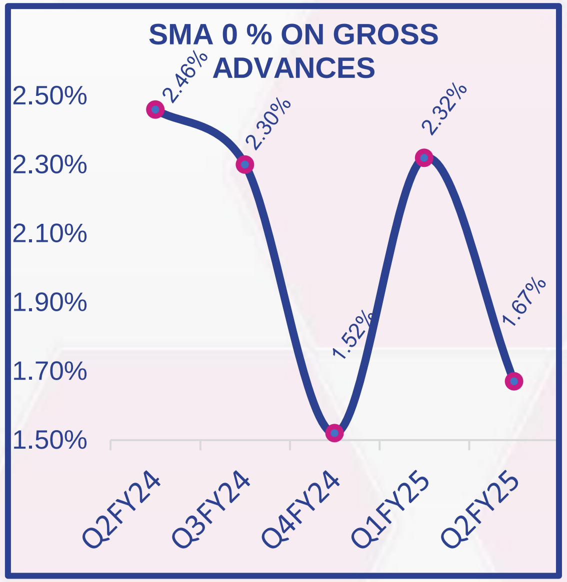
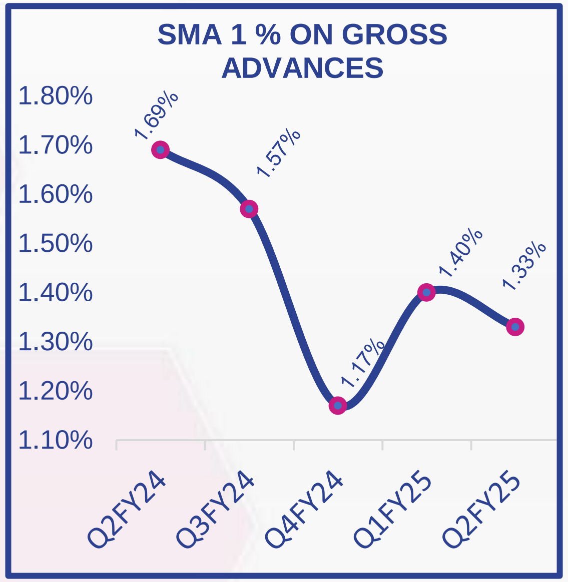
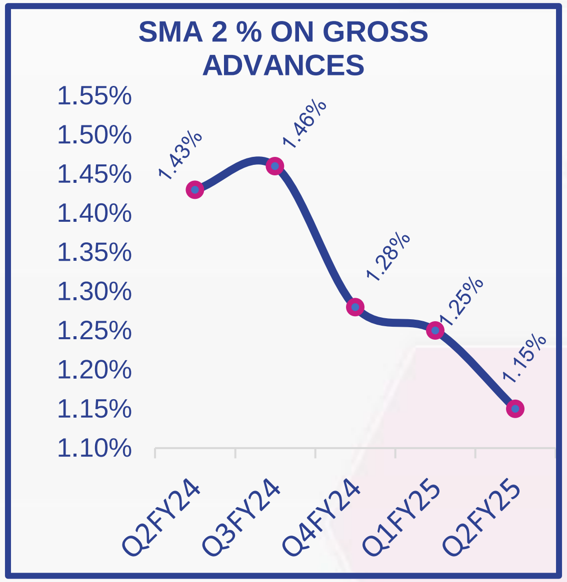
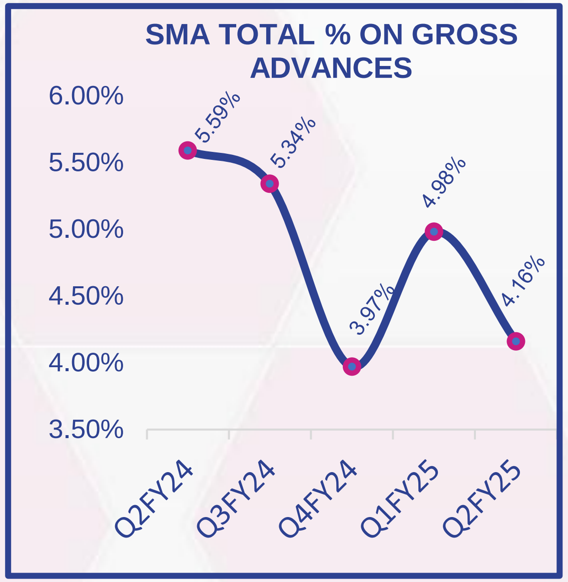




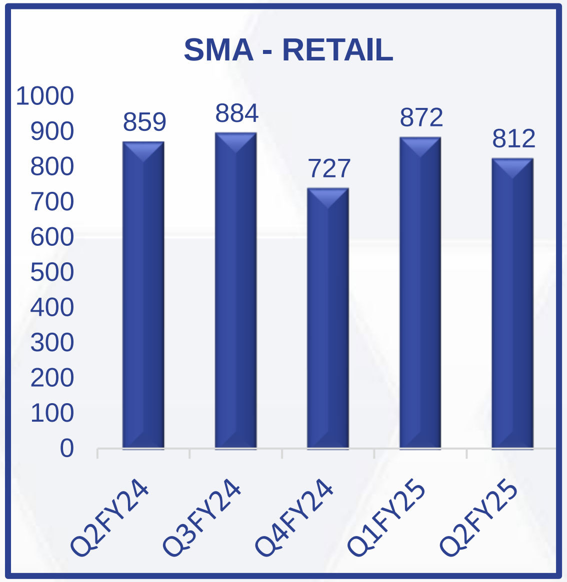






SMA Sector-wise

(₹ in crores)



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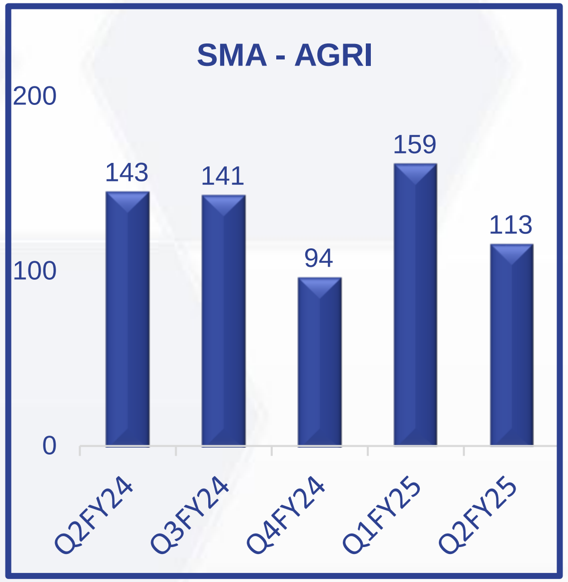

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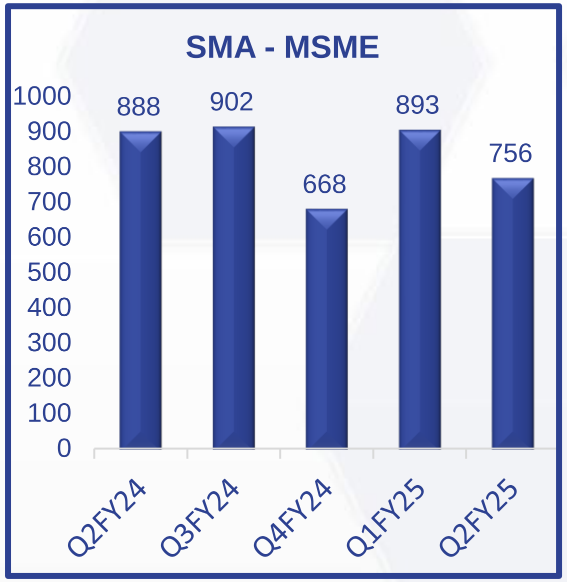

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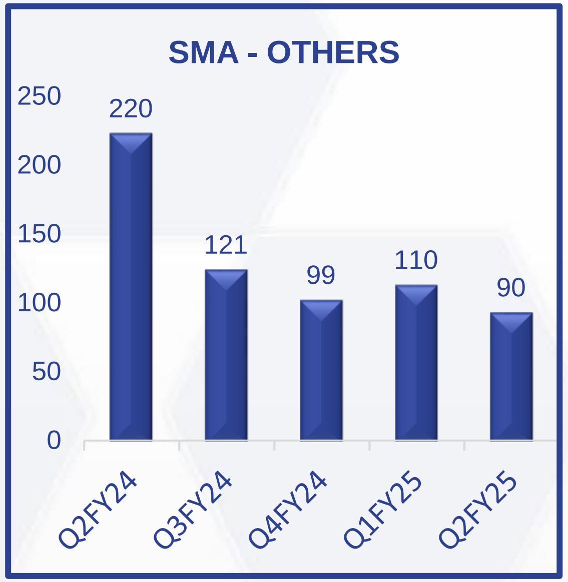

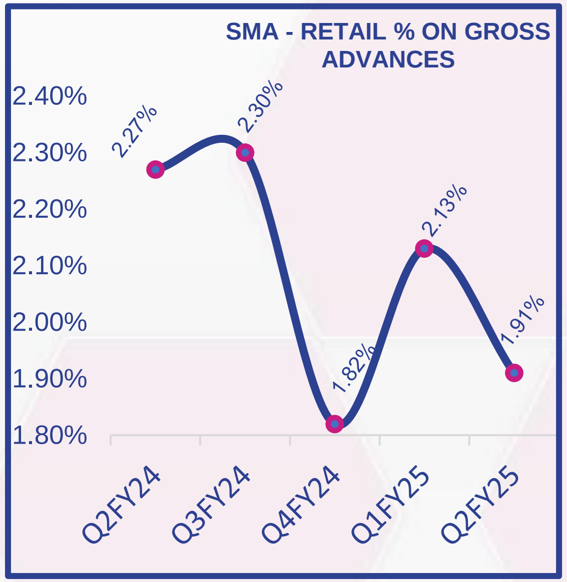

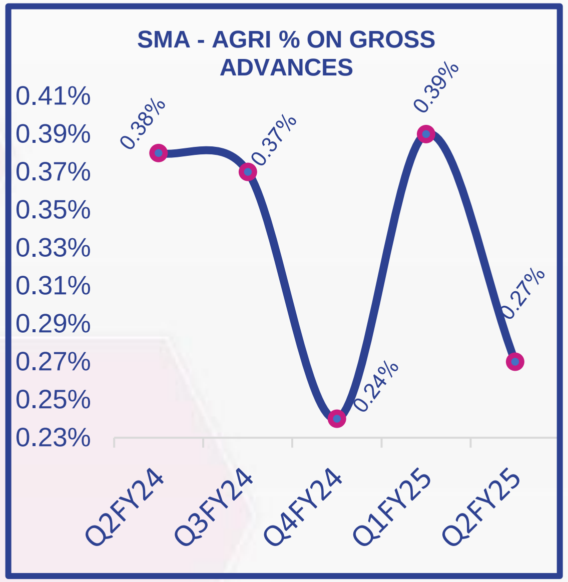

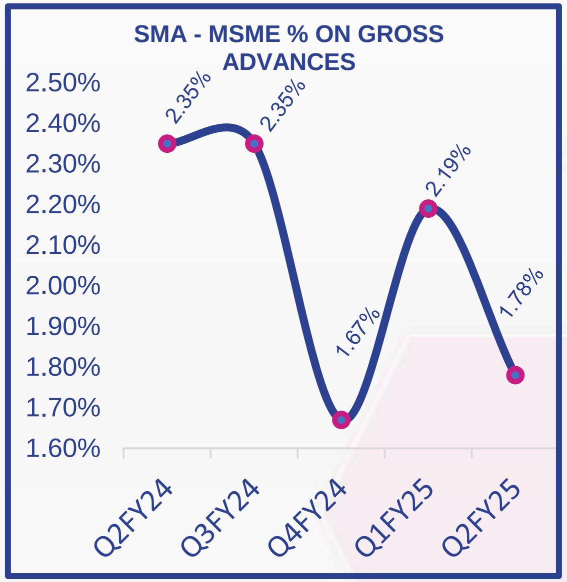

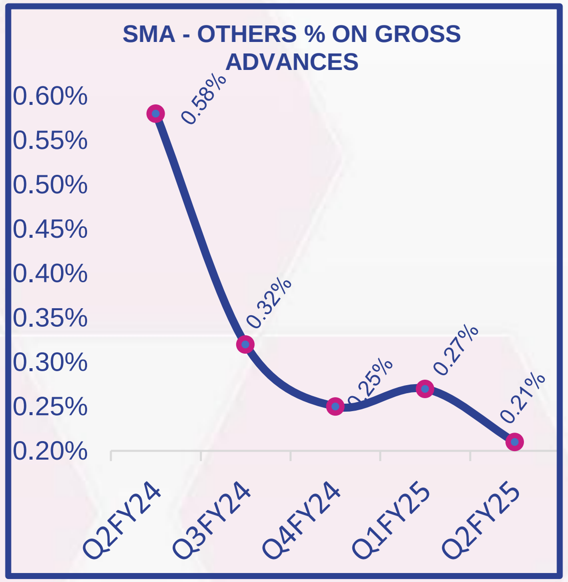

Stressed Assets

(₹ in crores)

Particulars	Q2FY24	Q3FY24	Q4FY24	Q1FY25	Q2FY25
Standard Restructure advances	575.37	533.71	503.76	454.95	443.22
Gross NPA	643.84	649.13	575.06	587.66	584.45
Total Stressed Assets	1219.21	1182.84	1078.82	1042.61	1027.67
Gross Advances	37778.05	38385.87	39970.40	40852.76	42533.25
Stressed Assets Ratio (%)	3.23	3.08	2.70	2.55	2.42

Restructured Advances

(₹ in Crores)

Particulars	Q2FY24	Q3FY24	Q4FY24	Q1FY25	Q2FY25	Q-o-Q Growth (Q2FY25 Over Q1FY25)	Y-o-Y Growth (Q2FY25 over Q2FY24)
Advances (Gross)	37778.05	38385.87	39970.40	40852.76	42533.25	4.11%	12.59%
Restructured Assets	648.71	599.17	570.02	532.88	515.85	-3.20%	-20.48%
Of which							
a.i) Standard	575.37	533.71	503.76	454.95	443.22	-2.58%	-22.97%
a.ii) NPA	73.34	65.46	66.26	77.93	72.63	-6.80%	-0.97%
Of which							
b.i) CDR	0.00	0.00	0.00	0.00	0.00		
% of CDR to Total Restructured Advances	0.00%	0.00%	0.00%	0.00%	0.00%		
b.ii) Non-CDR	648.71	599.17	570.02	532.88	515.85	-3.20%	-20.48%
% of Non-CDR to Total Restructured Advances	100.00%	100.00%	100.00%	100.00%	100.00%		

Sector-wise Restructured Accounts

(₹ in Crores)

Sector	Q2FY24	Q3FY24	Q4FY24	Q1FY25	Q2FY25	Q-o-Q Growth (Q2FY25 Over Q1FY25)	Y-o-Y Growth (Q2FY25 over Q2FY24)
1.Retail	163.62	157.12	153.87	147.71	142.44	-3.57%	-12.94%
2.AGRI	26.02	25.08	32.73	31.99	30.61	-4.31%	17.64%
3.MSME	362.71	323.18	302.23	276.64	262.37	-5.16%	-27.66%
4.Others	96.36	93.79	81.19	76.54	80.43	5.08%	-16.53%
Total	**648.71**	**599.17**	**570.02**	**532.88**	**515.85**	**-3.20%**	**-20.48%**

Business / Financial Performance

Q2FY 2025

TMB Tamilnad Mercantile Bank Ltd

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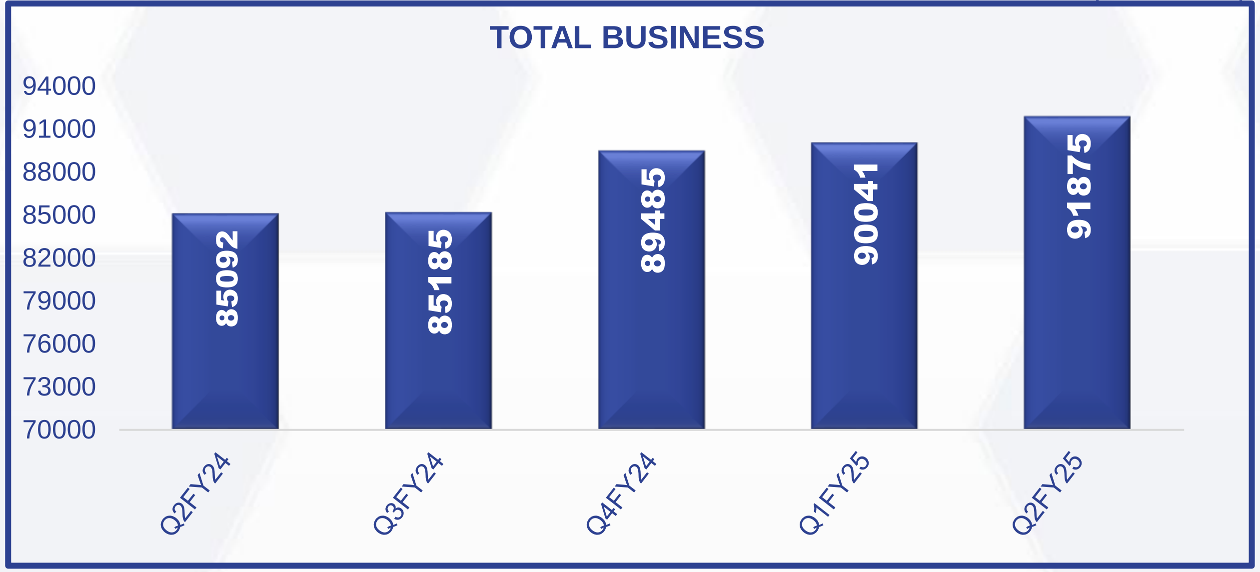
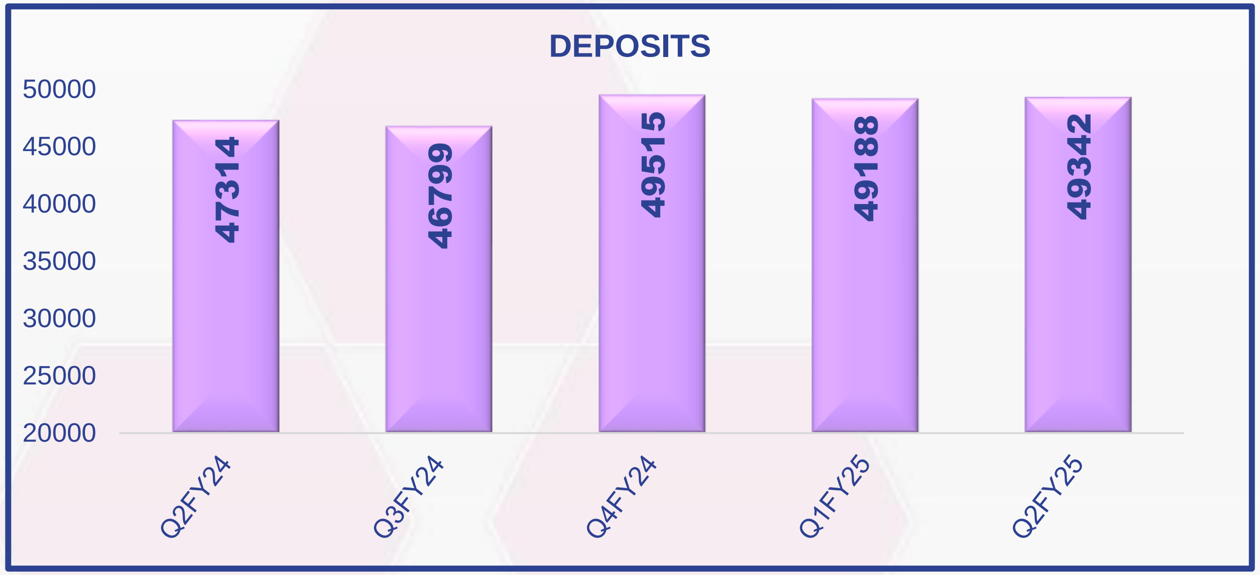
Business Mix

(₹ in Crores)



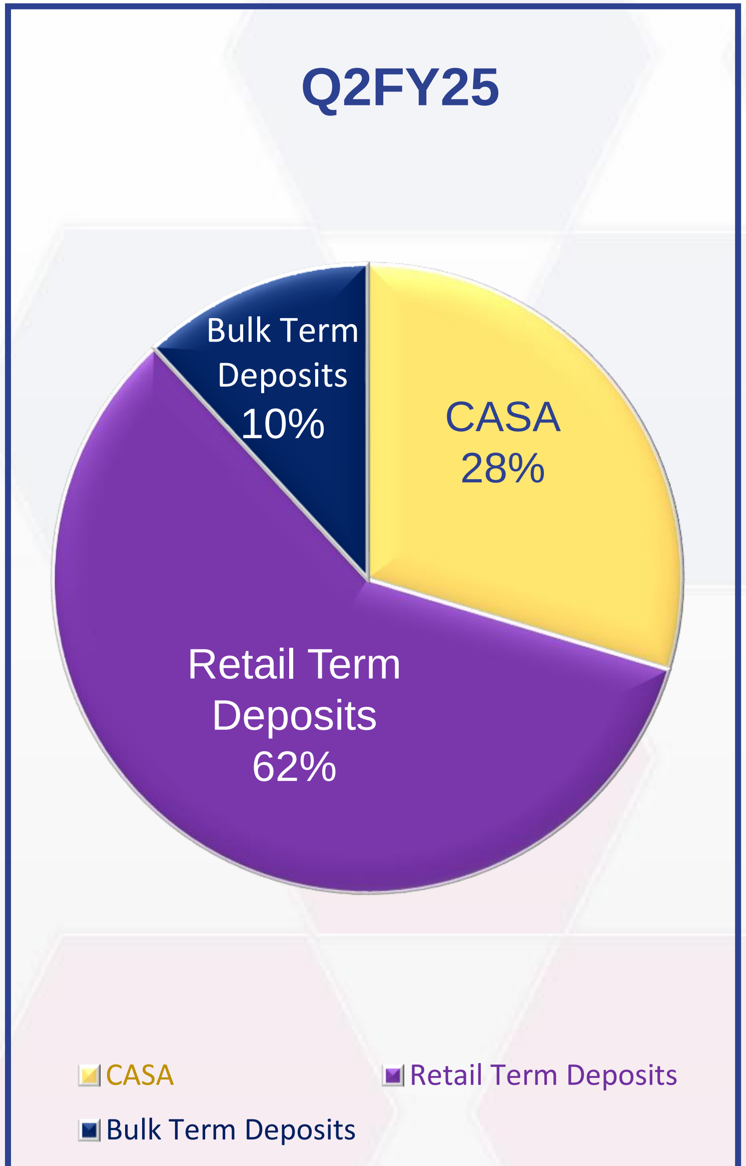
(₹ in Crores)



(₹ in Crores)

Deposits Portfolio

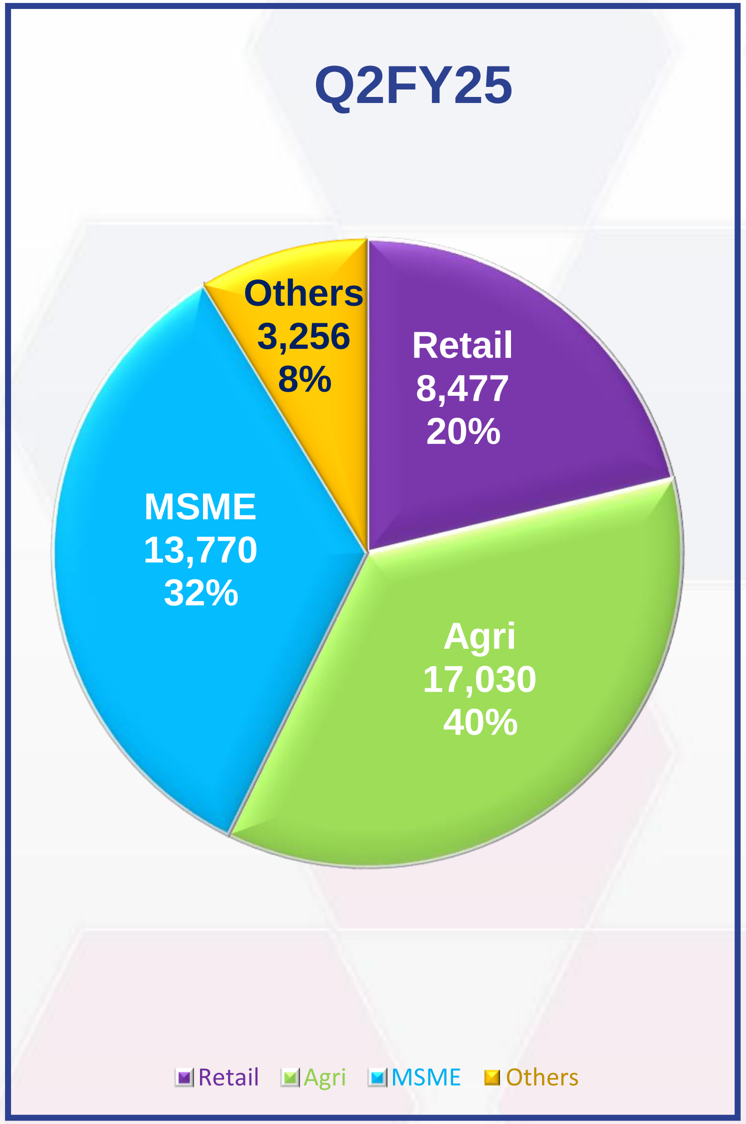
(₹ in Crores)



Business Parameters	Q2FY24	Q3FY24	Q4FY24	Q1FY25	Q2FY25	Y-o-Y Growth (Q2FY25 over Q2FY24)
A. Current Account	3,763	4,195	4,587	3,808	3,986	5.93%
B. Savings Bank Account	9,409	9,670	10,089	9,981	9,887	5.08%
C. CASA (A+B)	**13,172**	**13,865**	**14,676**	**13,789**	**13,873**	**5.32%**
D. Retail Term Deposits	29,191	28,591	28,942	29,198	30,388	4.10%
E. Bulk Term Deposits	4,951	4,343	5,897	6,201	5,081	2.63%
F. Total Term Deposits (D+E)	**34,142**	**32,934**	**34,839**	**35,399**	**35,469**	**3.89%**
Total Deposits (C+F)	**47,314**	**46,799**	**49,515**	**49,188**	**49,342**	**4.29%**
CASA Ratio %	**28%**	**30%**	**30%**	**28%**	**28%**	**--------**

Advances Portfolio

(₹ in Crores)



(₹ in Crores)

Particulars	Q2FY24	Q3FY24	Q4FY24	Q1FY25	Q2FY25	Y-o-Y Growth (Q2FY25 over Q2FY24)
Gross Advances	**37,778**	**38,386**	**39,970**	**40,853**	**42,533**	**12.59%**
Of which						
Retail Sector	8,370	8,469	8,478	8,335	8,477	1.28%
Agriculture	12,765	13,350	14,420	15,689	17,030	33.41%
MSME Sector	13,132	13,064	13,586	13,590	13,770	4.86%
Total of RAM	**34,267**	**34,883**	**36,484**	**37,614**	**39,277**	**14.62%**
RAM % to Gross Advances	**91%**	**91%**	**91%**	**92%**	**92%**	**100 Bps**
Others	3,510	3,503	3,486	3,239	3,256	-7.24%
CD Ratio	**80%**	**82%**	**81%**	**83%**	**86%**	**600 Bps**

Financial Performance

(₹ in Crores)

Financial Parameters	3 Months							6 Months	
	Q2FY24	Q3FY24	Q4FY24	Q1FY25	Q2FY25	Q-o-Q Growth % (Q2FY25 Over Q1FY25)	Y-o-Y Growth % (Q2FY25 over Q2FY24)	H1FY24	H1FY25
Interest Income	1209.16	1229.16	1253.70	1281.15	1337.41	4.39%	10.61%	2365.05	2618.56
Non-Interest Income	156.06	157.97	163.90	233.72	227.47	-2.67%	45.76%	323.06	461.19
Total Income	1365.22	1387.13	1417.62	1514.87	1564.88	3.30%	14.62%	2688.11	3079.75
Interest Expenses	676.43	692.12	686.66	714.59	741.35	3.75%	9.60%	1318.24	1455.94
Operating Expenses	323.67	324.80	364.41	331.44	358.33	8.11%	10.71%	624.85	689.77
Employee Cost	167.85	166.82	189.10	179.35	191.04	6.52%	13.82%	329.99	370.39
Other Operating Exp.	155.82	157.98	175.31	152.09	167.29	9.99%	7.36%	294.86	319.38
Total Expenditure	1000.09	1016.93	1051.07	1046.03	1099.68	5.13%	9.96%	1943.08	2145.72
Net Interest Income	532.73	537.04	567.04	566.56	596.06	5.21%	11.89%	1046.81	1162.62
Operating Profit	**365.13**	**370.20**	**366.55**	**468.84**	**465.20**	**-0.78%**	**27.40%**	**745.03**	**934.04**
Provision other than tax	23.29	2.37	23.54	85.44	64.93	-24.01%	178.79%	62.29	150.37
Taxes	68.33	83.60	89.95	96.11	97.09	1.02%	42.09%	148.00	193.20
Net Profit	**273.51**	**284.23**	**253.06**	**287.29**	**303.18**	**5.53%**	**10.84%**	**534.74**	**590.47**

Balance Sheet

Q2FY 2025

Tamilnad Mercantile Bank Ltd

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Balance Sheet

Liabilities

(₹ in Crores)

Particulars	As on 30.09.2023	As on 31.12.2023	As on 31.03.2024	As on 30.06.2024	As on 30.09.2024
Capital	158.35	158.35	158.35	158.35	158.35
Reserves and Surplus	7225.55	7509.79	7762.86	8085.96	8271.89
Deposits	47314.32	46799.43	49515.07	49188.01	49342.16
Borrowings	650.00	1215.06	1301.15	1997.43	1899.77
Other Liabilities and Provisions	3782.93	4050.08	2815.03	3241.04	3670.83
Total Liabilities	**59131.15**	**59732.71**	**61552.46**	**62670.79**	**63343.00**

Assets

(₹ in Crores)

Particulars	As on 30.09.2023	As on 31.12.2023	As on 31.03.2024	As on 30.06.2024	As on 30.09.2024
Cash and Balance with RBI	2908.89	2928.50	2230.13	2925.25	2764.48
Balance with Bank and Money at call and short notice	394.06	383.85	1337.99	1362.19	382.14
Investments	15675.68	15513.06	15262.60	15138.57	14970.76
Advances	37508.58	38115.96	39733.75	40529.53	42156.14
Fixed Assets	268.89	269.20	270.98	259.52	257.10
Other Assets	2375.05	2522.14	2717.01	2455.73	2812.38
Total Assets	**59131.15**	**59732.71**	**61552.46**	**62670.79**	**63343.00**

External Ratings

Q2FY 2025

Tamilnad Mercantile Bank Ltd

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CRISIL

Ratings

Fixed Deposits (short term)	A1+
Certificate of Deposits	A1+

Network Expansion

Q2FY 2025

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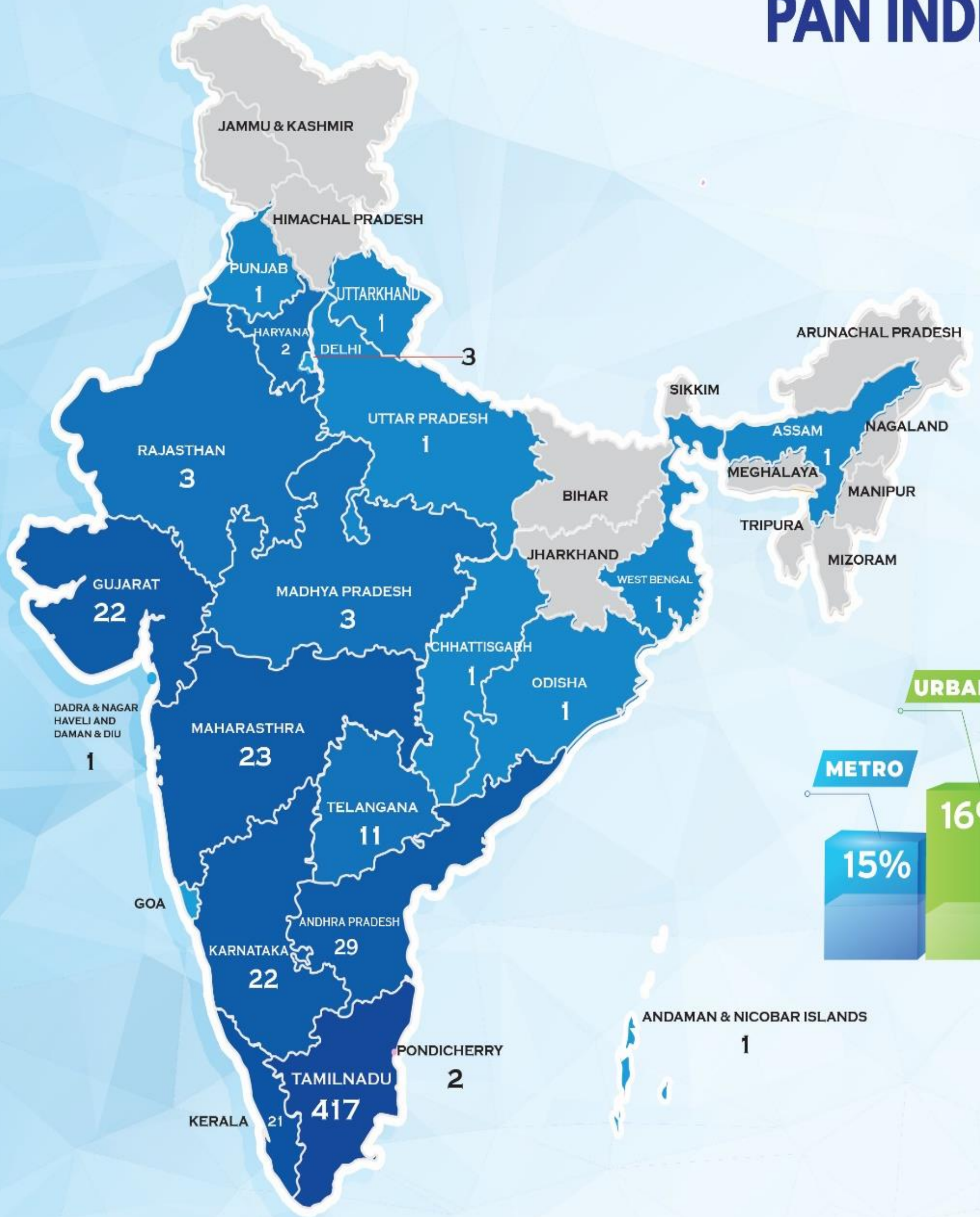
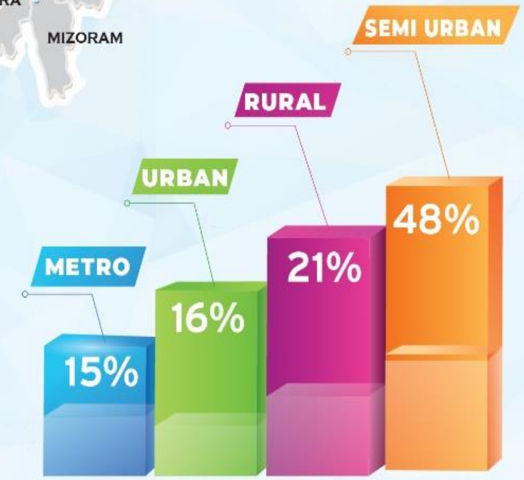
PAN INDIA BRANCH NETWORK





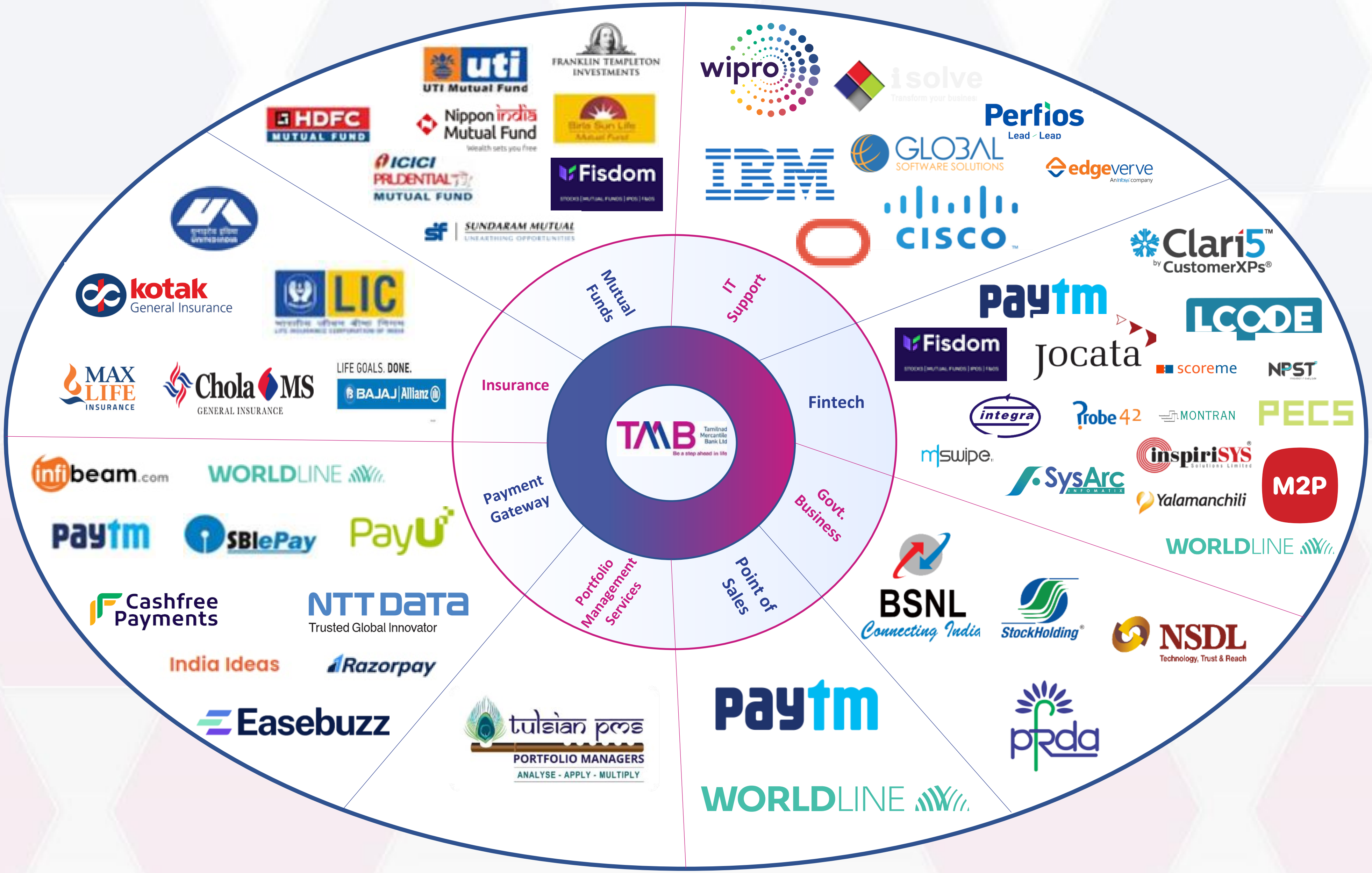
During the H1FY25, 15 new branches were opened.

Name of the State	Banking outlets			ATM (s)	CRM (s)	E-Lobby(ies)
	Branches	Business Correspondents (BCs)	Total			
TAMILNADU	417	147	564	967	327	115
ANDHRA PRADESH	29	-	29	44	11	4
MAHARASHTRA	23	-	23	28	6	1
GUJARAT	22	-	22	23	4	2
KARNATAKA	22	-	22	30	3	-
KERALA	21	2	23	24	3	1
TELANGANA	11	-	11	13	6	-
MADHYA PRADESH	3	-	3	3	-	-
RAJASTHAN	3	-	3	4	-	-
HARYANA	2	-	2	2	-	-
ASSAM	1	-	1	-	1	-
CHHATTISGARH	1	-	1	1	-	-
ODISHA	1	-	1	1	-	-
PUNJAB	1	-	1	1	-	-
UTTAR PRADESH	1	-	1	1	-	-
UTTARAKHAND	1	-	1	1	-	-
WEST BENGAL	1	-	1	1	1	1
UNION TERRITORIES (4)	7	-	7	17	4	1
Total	567	149	716	1161	366	125

Strategic Partners

Q2FY 2025

Strategic Partners - Fintech / Business Tie-ups



Tamilnad Mercantile Bank Limited

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Thank You